

November 12, 2024



Municipal Energy Manager Grant

WE ARE MASS SAVE®:



Agenda

Offer Overview

Municipal Energy Manager Grant Overview

How to Apply

Other Resources

Questions



Together, we make good happen for Massachusetts.

Your local electric and natural gas utilities and energy efficiency service provider are taking strides in energy efficiency: Berkshire Gas, Cape Light Compact, Eversource, Liberty, National Grid and Unitil.

As one, we form Mass Save[®], with the common goal of helping residents and businesses across Massachusetts save money and energy, leading our state to a clean and energy efficient future.

WE ARE MASS SAVE[®]:



We Are Mass Save[®]

Mass Save School Decarbonization Offer*



Municipal Energy Manager competitive grant for communities without a similar full-time role. **Applications due January 31, 2025.** (National Grid and Eversource)



Technical Assistance: Portfolio Planning and Project Planning assistance designed to work together with MassCEC's Green School Works program.



Enhanced Incentives for energy efficiency and electrification of school buildings can work together with MassCEC's Green School Works, MSBA heat pump program, DOER Green Communities.



Staff Training and Teacher Curriculum, such as training for facilities staff and teacher training and student workshops on energy efficiency and clean energy.

* Part of the proposed 2025-2027 Energy Efficiency and Decarbonization Plan and pending approval by the MA Department of Public Utilities.

Municipal Energy Manager Grant

Overview

Purpose of this Grant

- **Expand resources** to lead building decarbonization
- Help **advance municipal energy management plans**
- Focus on **school buildings** (existing and new)
- Can include other **building decarbonization initiatives**



Grant Overview

Up to **\$120K a year for three years** for

- A. Full time energy manager
- B. Part time energy manager
- C. Contracted energy manager

Funding is only available for up to 16 full time municipal energy managers or their part time equivalents.



Additional Resources

- ✓ Sample job description
- ✓ Staff point(s) of contact at National Grid and/or Eversource with quarterly check in meetings
- ✓ Access to Mass Save technical assistance for your buildings
- ✓ Training and networking for the municipal energy manager and network of peers
- ✓ Proactive connection to professional development training for facilities staff and teachers
- ✓ Additional \$ incentives from National Grid and/or Eversource and connection to state and federal grant and incentive opportunities to reduce cost of building upgrades
- ✓ Participation in peer network to share best practices

Eligible Applicants



Municipalities

- Hire new
- Promote from within
- Increase hours



Regional Planning Authorities

- Buy-in from proposed municipalities
- Hire someone with requisite skillset



For-profit Consultants

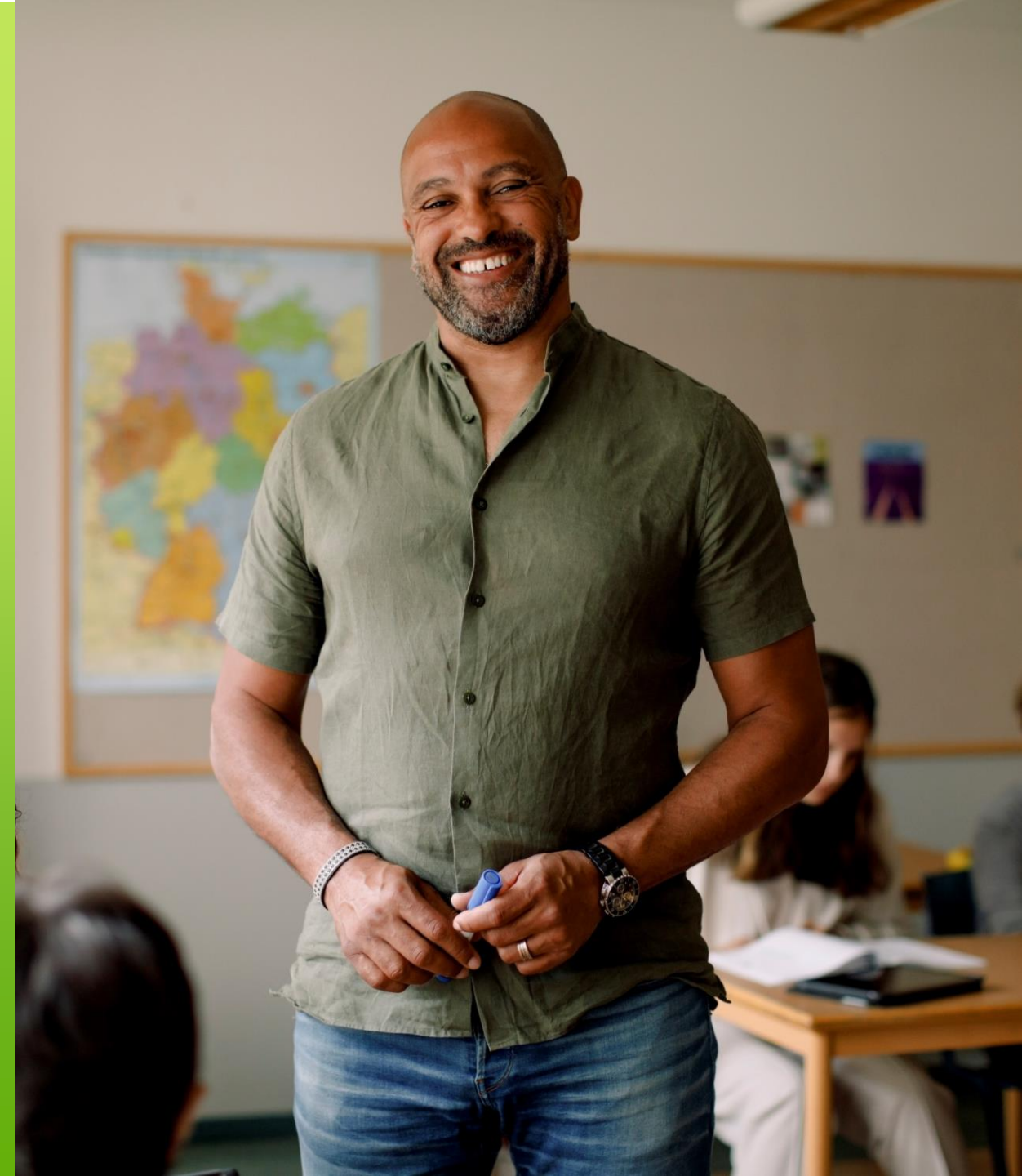
- Demonstrate relevant experience

- ✓ All options are eligible for role sharing across multiple municipalities
- ✓ **Must be served by Eversource and/or National Grid**

Eligible Expenses

- ✓ Salary or wages for the energy manager
- ✓ Benefits for the energy manager

Please note that there are restrictions on certain expenses, such as other staff supporting related activities or overtime pay. More **details are available in the guidebook** that accompanies the application.



Expected Deliverables

Kick Off

Funding Agreement between Eversource/National Grid and Grantee

Annual

1. Quarterly check in meetings on progress
2. Quarterly reports
3. Annual reports
4. Participation in Mass Save technical assistance
5. 1+ energy efficiency and/or electrification projects each year
6. Use of Mass Energy Insight tool



How to Apply

Scoring Criteria Summary

Category	Max Points
Number of schools and other buildings in the municipal building portfolio; why an energy manager is required.	15
Percentage of students in school district defined as high needs by the MA Department of Elementary and Secondary Education (DESE).	15
Percentage of population living in EJ census blocks as defined by the Commonwealth.	15
Completeness and quality of application and quality of answers	40
Financial sustainability plan: whether the community is committing to funds after the grant period ends.	15
Total possible	100

Application Questions

- **Overview** of municipal portfolio
- **Rationale:** why your municipality(ies) needs an energy manager
- **Activities and priorities** of the energy manager
- **Planned salary**, funding request from Eversource and/or National Grid
- Confirm energy manager **start date 90 days from signing funding agreement**
- Any intended **funding for building upgrades** (optional)
- **Financial sustainability** - high level
- **Where the role will be hosted** in the municipality and coordination with school district

Getting Started

- ✓ List of municipal-owned buildings with size (square footage) and address
- ✓ Signed letters of support from municipal leader and superintendent
- ✓ Description of goals and activities for the energy manager and why your community needs this role
- ✓ Conversations with other leaders or departments

Application Deadline: January 31



Additional Resources

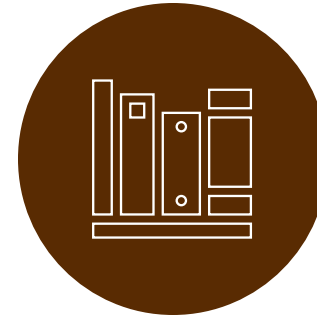
Additional Resources



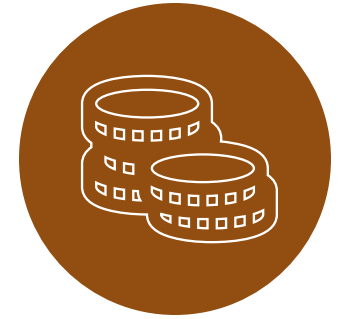
[MA Department of Energy Resources \(DOER\) Green Communities, Climate Leaders program](#)



[MA School Building Authority \(MSBA\) heat pump program](#)



[MA Clean Energy Center \(MassCEC\) Green School Works program](#)



[Federal IRA tax credits for ground source heat pumps, solar, storage](#)

Next Steps

Getting Started

- ✓ List of municipal-owned buildings with size (square footage) and address
- ✓ Signed letters of support from municipal leader (mayor/town manager) and superintendent
- ✓ Description of goals and activities for the energy manager and why your community needs this role

Application Deadline: January 31

Office Hours Available

11/21: 9:00 am – 10:00 am



11/22: 12:00 pm – 1:00 pm



Questions?

Offer questions: EfficiencyMA@eversource.com or CommunitySolutions@nationalgrid.com

Application questions: Shannon Donovan at SDonovan@need.org

WE ARE MASS SAVE®:



EVERSOURCE



nationalgrid





Thank you.

WE ARE MASS SAVE®:

