

Massachusetts Instant HVAC Incentives

Qualifying Minimum Efficiency and Incentive Levels



Effective January 1, 2024

Heat Pumps											
Type	Size Category	Sector	Sub Category	Full Load Cooling Efficiency	Part Load Cooling Efficiency	Heating Efficiency					Distributor Stipend (\$/Unit)
						HSPF2	COP @47F	COP @17F	COP @5F	Capacity Ratio @ 5F/47F	
Air Source, HP	< 65 kBtuh (< 5.4 Tons)	Residential and Commercial	Central Heat Pumps	-	15.2 SEER2	8.1 HSPF2	-	-	1.75 COP	70%	\$100.00
			Ducted/Ductless MSHP Multi-Zone								
			Ductless MSHP Single-Zone								
	≥ 65 kBtuh and < 135 kBtuh (≥5.4 Tons and < 11.3 Tons)	Commercial	Split System and Single Package	11.1 EER	15.4 IEER	-	3.5 COP	2.25 COP	-	-	
	≥ 135 kBtuh and < 240 kBtuh (11.3 Tons and < 20 Tons)	Commercial	Split System and Single Package	10.7 EER	14.6 IEER	-	3.4 COP	2.05 COP	-	-	
≥ 240 kBtuh (≥ 20 Tons)	Commercial	Split System and Single Package	9.6 EER	13.0 IEER	-	3.3 COP	2.05 COP	-	-		
Air Source, VRF	≥ 65 kBtuh and < 135 kBtuh (≥5.4 Tons and < 11.3 Tons)	Commercial	Split System	11.1 EER	18.9 IEER	-	3.4 COP	2.25 COP	-	-	\$500.00
	≥ 135 kBtuh and < 240 kBtuh (11.3 Tons and < 20 Tons)	Commercial	Split System	10.7 EER	18.0 IEER	-	3.25 COP	2.07 COP	-	-	
	≥ 240 kBtuh (≥ 20 Tons)	Commercial	Split System	9.6 EER	16.4 IEER	-	3.25 COP	2.07 COP	-	-	
Water Source, Ground Source Closed Loop HP	Any Size	Commercial	Split System and Single Package	17.1 EER	-	-	3.6 COP	-	-	-	\$500.00
Water Source, Ground Source Open Loop HP	Any Size	Commercial	Split System and Single Package	21.1 EER	-	-	4.1 COP	-	-	-	

Water-Cooled Variable Refrigerant Flow (VRF)								
Type	Tier	Size Category	Sub Category	Full Load Cooling Efficiency	Part Load Cooling Efficiency	Heating Efficiency	Customer Incentive (\$/Ton)	Distributor Stipend (\$/Unit)
Water Source, VRF	1	≥ 65 kBtuh and < 135 kBtuh (≥ 5.4 Tons and < 11.3 Tons)	Split System	12.5 EER	22.0 IEER	4.4 COP	\$250.00	\$500.00
	2			12.5 EER	26.0 IEER	4.8 COP	\$350.00	
Water Source, VRF	1	≥ 135 kBtuh and < 240 kBtuh (≥ 11.3 Tons and < 20 Tons)	Split System	11.0 EER	20.0 IEER	4.2 COP	\$250.00	
	2			11.0 EER	24.0 IEER	4.8 COP	\$350.00	
Water Source, VRF	1	≥ 240 kBtuh (≥ 20 Tons)	Split System	11.0 EER	17.0 IEER	4.0 COP	\$250.00	
	2			11.0 EER	20.0 IEER	4.6 COP	\$350.00	

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Air Source Air Conditioners							
Type	Tier	Size Category	Sub Category	Full Load Cooling Efficiency	Part Load Cooling Efficiency	Customer Incentive (\$/Ton)	Distributor Stipend (\$/Unit)
Air Source, AC	1	< 65 kBtuh (<5.4 Tons)	Split System and Single Package	11.5 EER2	15.2 SEER2	\$50.00	\$50.00
	2			12.0 EER2	16.0 SEER2	\$150.00	
Air Source, AC	1	≥ 65 kBtuh and < 135 kBtuh (≥ 5.4 Tons and < 11.3 Tons)	Split System and Single Package	12.2 EER	16.3 IEER	\$50.00	\$100.00
	2			12.7 EER	18.0 IEER	\$150.00	
Air Source, AC	1	≥ 135 kBtuh and < 240 kBtuh (≥ 11.3 Tons and < 20 Tons)	Split System and Single Package	12.2 EER	15.6 IEER	\$50.00	\$100.00
	2			12.2 EER	17.0 IEER	\$150.00	
Air Source, AC	1	≥ 240 kBtuh (≥ 20 Tons)	Split System and Single Package	10.8 EER	14.5 IEER	\$50.00	\$100.00
	2			10.8 EER	15.8 IEER	\$150.00	

Water/Evaporatively Sourced Air Conditioners and Heat Pumps								
Type	Tier	Size Category	Sub Category	Full Load Cooling Efficiency	Seasonal/Part Load Cooling Efficiency	Heating Efficiency	Customer Incentive (\$/Ton)	Distributor Stipend (\$/Unit)
Water Source, HP	1	Any Size	Split System and Single Package	14.0 EER	-	4.6 COP	\$80.00	\$100.00
	2			17.0 EER	-	4.6 COP	\$200.00	
Water Source or Evaporatively Sourced, AC	1	< 65 kBtuh (< 5.4 Tons)	Split System and Single Package	13.5 EER	14.0 SEER	-	\$50.00	
Water Source or Evaporatively Sourced, AC	1	≥ 65 kBtuh and < 240 kBtuh (≥ 5.4 Tons and < 20 Tons)	Split System and Single Package	13.0 EER	15.5 IEER	-	\$50.00	
Water Source or Evaporatively Sourced, AC	1	≥ 240 kBtuh (≥ 20 Tons)	Split System and Single Package	12.5 EER	14.5 IEER	-	\$50.00	

Dual Enthalpy Economizer Control (When Installed With New Qualifying Equipment)		
Equipment	Customer Incentive (\$/Unit)	Distributor Stipend (\$/Unit)
Outside Air Economizer utilizing 2 enthalpy sensors	\$250.00	\$25.00

Packaged Terminal Heat Pumps					
Type	Size Category ¹	Full Load Cooling Efficiency	Heating Efficiency	Customer Incentive (\$/Unit)	Distributor Stipend (\$/Unit)
Packaged Terminal Heat Pumps	≤ 10,000 Btuh	12.1 EER	3.5 COP	\$500	\$50
	> 10,000 Btuh	10.7 EER	3.1 COP	\$500	\$50

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Electronically Commutated Motor (ECM) Circulator Pumps for Hydronic Heating or Service Hot Water Installations		
ECM Pump Size	Customer Incentive (\$/Unit)	Distributor Stipend (\$/Unit)
≤ 1/6 HP	\$100.00	\$10.00
> 1/6 HP and ≤ 3/4 HP	\$200.00	\$20.00
> 3/4 HP and ≤ 3 HP	\$400.00	\$40.00

High Efficiency Condensing Units (HECU) for Refrigeration		
Equipment Size	Customer Incentive (\$/HP)	Distributor Stipend (\$/Unit)
≥ 1 HP and ≤ 3 HP	\$400.00	\$50.00
> 3 HP and ≤ 6 HP	\$200.00	\$50.00

Commercial PEI-Rated Efficient Water Pumps					
Pump Type	Pump Size Category (Rated HP)	Measure Efficiency (PEI)	Energy Rating (ER)	Customer Incentive (\$/HP/ER)	Distributor Stipend (\$/Unit)
Constant Speed	≥ 1 HP and < 5 HP	< 0.96	≥ 5	\$5.00	\$40.00
	≥ 5 HP and < 50 HP	< 0.96	≥ 5	\$2.50	
	≥ 50 HP and < 200 HP	< 0.96	≥ 5	\$0.50	
Variable Speed	≥ 1 HP and < 5 HP	< 0.49	≥ 52	\$1.50	
	≥ 5 HP and < 50 HP	< 0.49	≥ 52	\$0.75	
	≥ 50 HP and < 200 HP	< 0.49	≥ 52	\$0.20	

For more information:

Please visit MassSave.com/CI-HVAC or contact Energy Solutions at **617-440-5467**.

For internal distributor use only

Note: Sales that total 10 or more units OR \$8,000 or more in total initiative incentives must receive pre-approval to guarantee the incentive. Residential: ECM pump sales that total more than 5 units must receive pre-approval. Boiler reset control and heat/energy recovery ventilator sales that total more than two (2) units must receive pre-approval to guarantee the incentives.

¹Equipment capacity is AHRI rated capacity or capacity at AHRI rating conditions for units without an AHRI rating.

Onsite verifications may be required.

Please contact Energy Solutions, program implementer, with any questions at hvac-ne@energy-solution.com or 617-440-5467.

By receiving the incentive during the purchase from an enrolled distributor, the equipment cannot be considered for any other incentive program from the Sponsors of Mass Save®. Incentives and qualifying equipment are subject to change at any time.