Heat up your savings.

By using incentives offered by your Mass Save® Sponsor to upgrade to high-efficiency equipment, you can lower your operating costs while saving money and energy year round.

What are the benefits of upgrading?

High-efficiency water heaters:

- Extends lifespan and requires less maintenance than traditional systems
- Regulates on-off cycles more efficiently so you use less energy
- Conserves energy and reduces your environmental impact

How do I receive an incentive?

- Ask your contractor to contact a participating distributor.
 Find a full list of participating distributors at MassSave.com/CI-water-heaters
- 2. Work with your contractor to provide accurate information.

An installation address for your equipment must be provided by your contractor to the distributor. Instant point-of-sale discounts are provided directly to distributors by the Sponsors, and contractors are expected to pass those savings along to you.

3. Install your new equipment and start saving! Enjoy your high-efficiency upgrade in your business.

Effective April 1, 2022

| Water Heaters | | | | | |
|---|--------------|---|--|------------------------|------------------------------|
| Water Heater Type | Fuel Type | Input Rating | Required Efficiency | | Customer Incentive |
| Storage | Natural Gas | ≥ 75 Mbtuh | Thermal Efficiency ≥ 94% | | \$2.00/Mbtuh |
| Tankless | Natural Gas | < 200 Mbtuh | Energy Factor ≥ 0.94 or Uniform Energy Factor ≥ 0.91 | | \$1.00/Mbtuh |
| Volume (Domestic Hot Water Boiler) | Natural Gas | ≥ 75 Mbtuh | | hermal ency ≥ 94% | \$2.00/Mbtuh |
| Indirect | Natural Gas | N/A | N/A | | \$200/unit |
| Pool Heaters | | | | | |
| Equipment | Fuel Type | Required Efficiency | | | Customer Incentive |
| Pool Heater | Natural Gas | Thermal Efficiency ≥ 84% | | | \$2.00/Mbtuh |
| High-Speed Clothes Washers | | | | | |
| Equipment | Fuel Type | Required Efficiency | | | Customer Incentive |
| High-Speed Clothes Washer | Natural Gas | ≥ 200G | | | \$4.00/lb. capacity |
| Heat Pump Water Heaters | | | | | |
| Equipment | Sector | Existing Heating System Fuel Type | Size | Required Efficiency | Customer Incentive (\$/Unit) |
| Electric Heat Pump Water Heater (HPWH) | Residential* | Electric, Propane, Oil, or Natural Gas | ≤ 80 Gallon | UEF ≥ 3.2 | \$750 |
| | Commercial** | Electric, Propane, Oil, or Natural Gas | ≤ 80 Gallon | UEF ≥ 3.2 | \$1,000 |
| | | | 81-120 Gallon | COP ≥ 3.6 | \$2,200 |

The existing heating system fuel type is required to be provided upon submittal.* Note: To qualify for incentives, equipment must be sold for installation at a dwelling that pays a residential rate for electricity or natural gas through one of the Sponsors (Berkshire Gas, Cape Light Compact, Eversource, Liberty, National Grid, and Unitil) in Massachusetts and must not already be receiving heat pump water heater incentives through another program.**Note: To qualify for incentives, equipment must be sold for installation at a business that pays a commercial rate for electricity or natural gas through one of the Sponsors (Berkshire Gas, Cape Light Compact, Eversource, Liberty, National Grid, and Unitil) in Massachusetts and must not already be receiving heat pump water heater incentives through another program. Customers serviced by a municipal electric or gas company in Massachusetts are not eligible for an incentive. Onsite verifications may be required.

Please contact Energy Solutions, program implementer, with any questions at heat-ne@energy-solution.com or 617-440-5468.













